

Message Text

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PAGE 01 CARACA 04613 201449Z

ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

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TO SECSTATE WASHDC 2360

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AMEMBASSY LA PAZ

AMEMBASSY BOGOTA

UNCLAS CARACAS 4613

E.O. 11652: N/A

TAGS: BEXP VE

SUBJ: PROPOSED ILLINOIS IOGA TRADE MISSION

REF: STATE 110183

1. POST BELIEVES THAT IOGA MISSION FROM ILLINOIS WITH MEDICAL AND SURGICAL EQUIPMENT MANUFACTURERS HAS HAS EXCELLENT PROSPECTS IN VENEZUELA. LATEST VENEZUELAN GOVERNMENT PLAN CALLS FOR SUBSTANTIAL EXPANSION OF PRESENT MEDICAL FACILITIES AND CONSTRUCTION OF PRESENT MEDICAL FACILITIES AND CONSTRUCTION OF NEW HOSPITALS. HEALTH CARE WAS HIGHLIGHTED IN THE LATEST BEST PROSPECTS REPORT FOR VENEZUELA, SEE CARACAS A-151.

2. COSTS-CURRENT HOTEL PRICES, SUBJECT TO CHANGE, ARE ABOUT US\$65.00 PER NIGHT FOR AN INDIVIDUAL ROOM, TWO CONNECTING SUITES, LARGE ENOUGH TO FUNCTION AS A BUSINESS HEADQUARTERS, WILL COST \$235 PER DAY.

3. ADMINISTRATIVE SECRETARY-BASED ON RECENT EXPERIENCE POST RECOMMENDS IOGA PLAN FOR 184 HOURS OF EMPLOYMENT AT \$6.50 PER HOUR OR US 1,196.00 IF IOGA HAS OVER 9 MEMBERS POST RECOMMENDS ADDITIONAL 40 HOURS OF EMPLOYMENT.

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4. PAST EXPERIENCE SHOWS THAT ONE TRANSLATOR IS NEEDED PER THREE MISSION MEMBERS. COST IS US\$5.00 PER HOUR.

5. POST RECOMMENDS THAT MISSION BROCHURES BE PRINTED IN THE UNITED STATES AND SHIPPED TO CARACAS BY APO AT LEAST ONE MONTH IN ADVANCE OF ARRIVAL DATE OF MISSION. ESTIMATE FOR PRINTING OF INVITATIONS, ON QUALITY CARD STOCK IS US\$80.

6. POST STRONGLY RECOMMENDS THAT ILLINOIS IOGA OBTAIN THE SERVICES OF MESSENGER SERVICE AS VENEZUELAN MAIL SYSTEM IS UNRELIABLE, BORDERING ON TOTAL DISASTER. LOCAL REPUTABLE FIRM QUOTES PRICE OF US\$240 FOR DELIVERY OF 300 INVITATIONS.

7. COST OF RECEPTION CATERED BY HOTEL: ECONOMICAL-US\$10 PER HOUR PER ATTENDEE. MEDIUM-US\$15 PER HOURS PER ATTENDEE; TOP QUALITY-US \$20 PER HOUR PER ATTENDEE.

8. FROM JANUARY 23-27 1978 PETROAVANCE VENEZUELA '79 WILL BE HELD IN CARACAS. MOST RESOURCES OF THE COMMERCIAL SECTION WILL BE SUPPORTING THIS EXHIBITION AND UNAVAILABLE FOR OTHER PROJECTS DURING JANUARY 1979. POST CAN ONLY RECOMMEND THAT ILLINOIS IOGA VISIT CARACAS IN FEBRUARY AND THE LATER IN THE MONTH, THE BETTER.

9. POST RECOMMENDS \$100 BE ALLOCATED FOR MISCELLANEOUS COSTS.

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